

2. CONTACT INFORMATION

Company:

- Official name : TinQwise
- Legal form : bvba
- Official address : Ruggeveldlaan 12, 2100 Deurne
- VAT Nr : BTW BE 0543 507 133
- Website : www.tinqwise.be

Personal:

- Name + first name : Van Dessel Wim
- Email : wim@tinqwise.be
- Phone / Mobile nr : 0485 60 32 62

3. DESCRIPTION

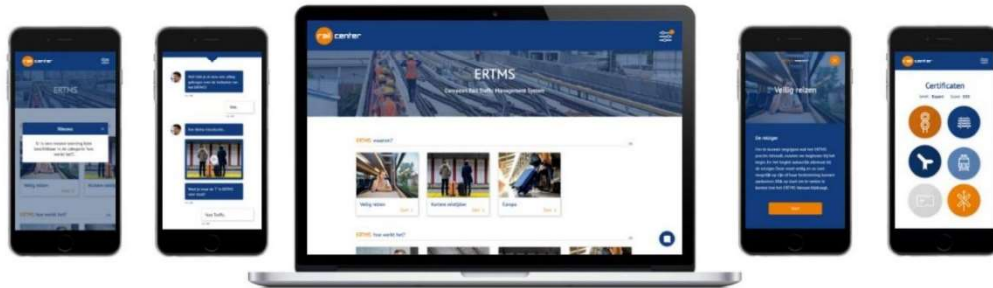
3.1. Description of the QWDT functionality offered

<Please complete this section with a concise but clear description of the tool and its functionality, preferably documented with relevant screenshots of this solution>

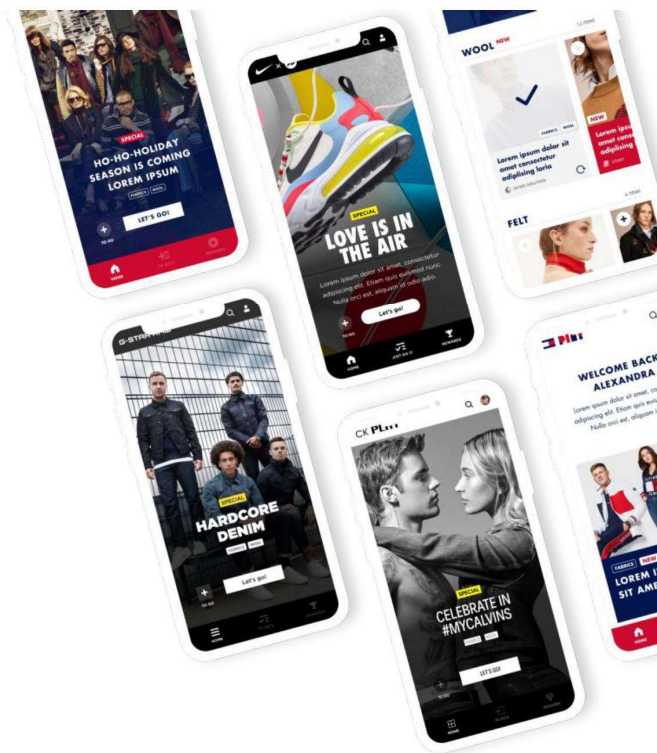
TinQwise is a company specialized in online learning solutions. Our expertise is a combination of didactics (how people learn efficiently), learning technology and online copywriting. We offer both of best worlds: using our own standard learning solutions, allowing a quick time-to-market and being able to customize these standard solutions to fit the needs & the content of each individual customer.

The solution we propose for VIL and the logistics sector is our solution "Qollab". Qollab is a Learning eXperience Platform (LXP) that will help the logistics sector in distributing training without needing a physical intervention. Highlights of this solution are:

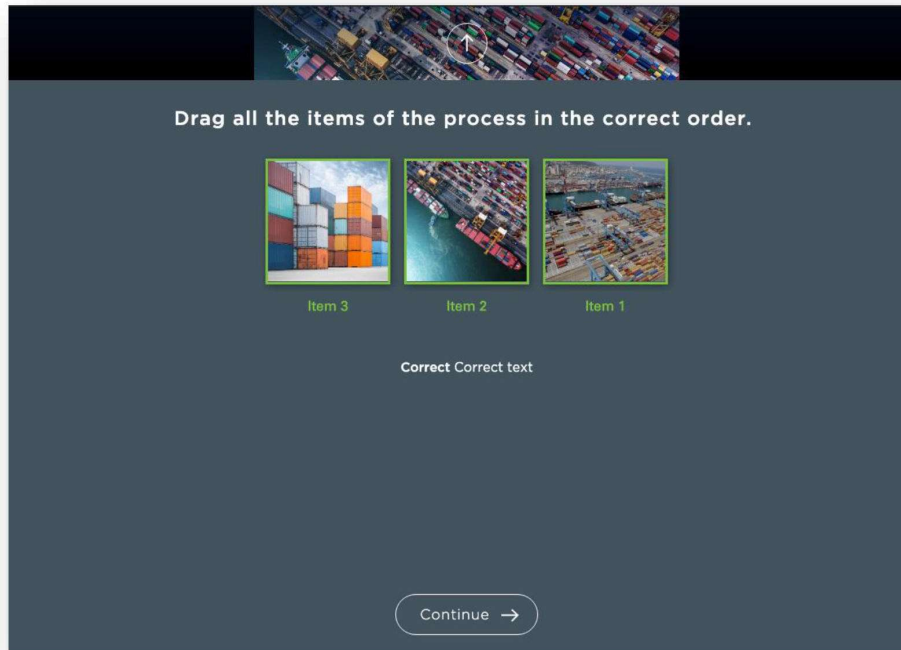
- The learning platform is available online and is **always available** 7/7 days, 24/24 hours.
- The learning platform works on **any device**, also on mobile devices (smartphone, tablet, laptop pc, desktop pc) so e.g. truck drivers can simply use their **own device** to learn. There's no need for a separate training room with a lot of sanitary measures.



- The learning platform has a **customizable look & feel** for each company, so companies will experience it as an own solution and not something "white label". We can integrate house style colours & logo of the company on the learning platform easily.



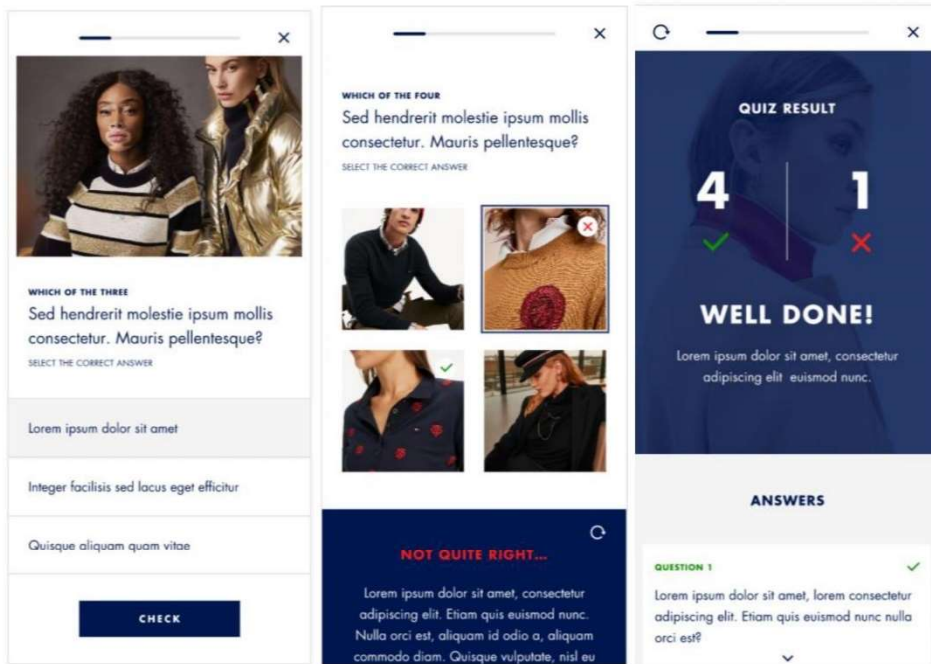
- The learning platform can work with more than **38 languages**.
- In the learning platform, **online content** can be created and can be updated by the company itself.



- **Getting access** to the learning platform for a user needs to be easy. The only thing the user needs is the URL of the platform and a voucher code.

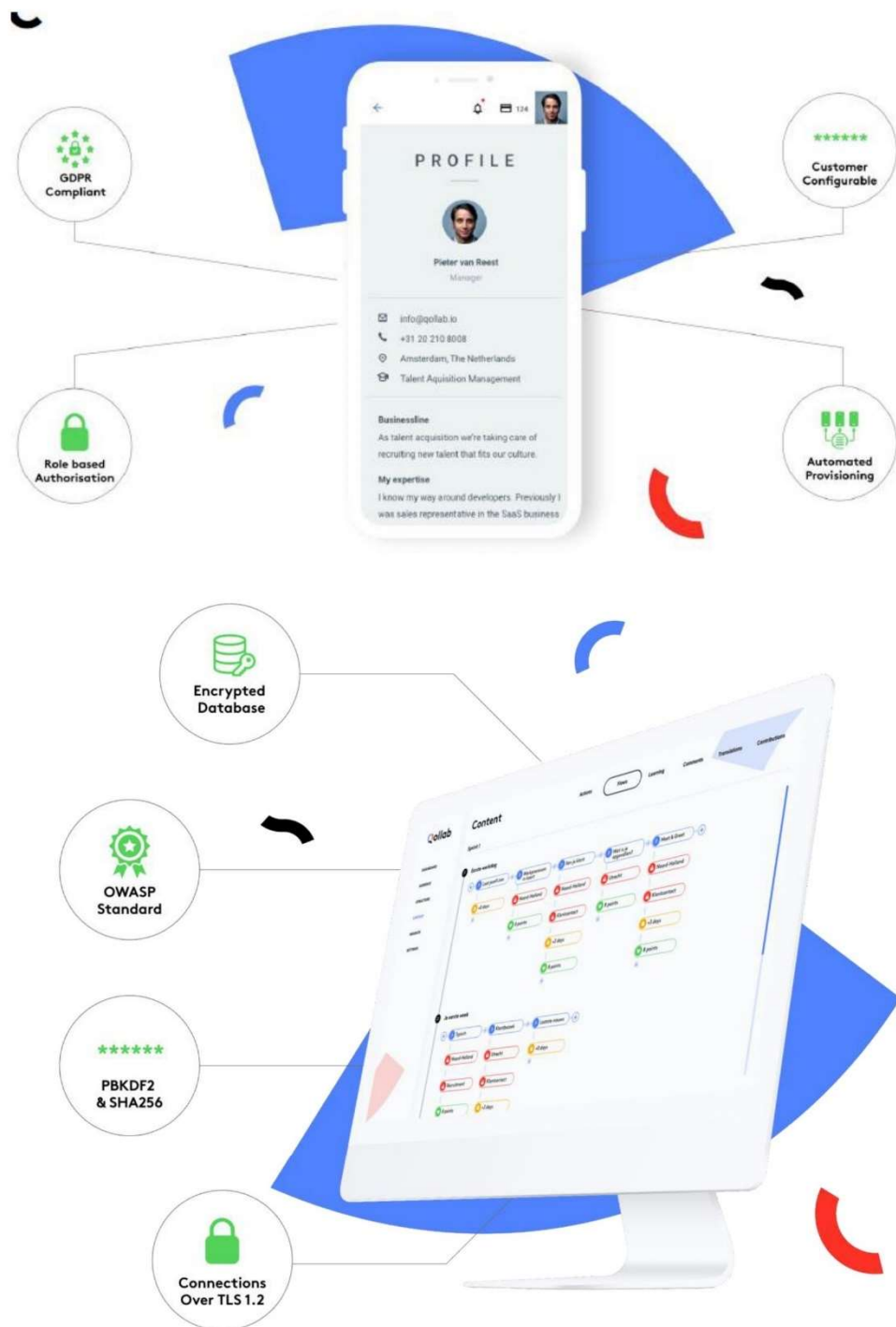
But there is more than just these highlights!

Assessment and testing is made possible, questions can be randomized and certifications can be generated.



GDPR is important for us.

- We guarantee the privacy of the learner.
- Our LMS is hosted in a secure managed cloud environment, following OWASP regulations and ISO27001 guidelines.
- We configure all privacy & security settings, also when e.g. German regulation is different from Russian regulation.



Reporting on trainees for management is available too.

- Almost real time insights into performance of your learners
- Analyse trends and understand how your target audience uses the platform
- Dive deeper to discover how the online content is used
- Filter your target audience on content usage per topic or per user group
- Collect user feedback for continuous improvement



Last but not least, the learning platform can – if desired by the company - **integrate** with almost every other system due to the use of technical standards such as API, LTI and SCORM.

Remark: Please do note that TinQwise also develops (tailor made) **stand-alone e-learning modules**, based on the content & key messages of the company, which can be integrated directly in existing Learning Management Systems / HR systems of the logistics company.

BASF
The Chemical Company

PASS@GE Welkom bij BASF

Op de BASF site in Antwerpen werken dagelijks veel mensen. Heel veel. Zo'n 3000 per dag! Dat zijn niet enkel BASF-medewerkers. Op BASF zijn immers ook heel wat medewerkers van contractoren aan de slag.

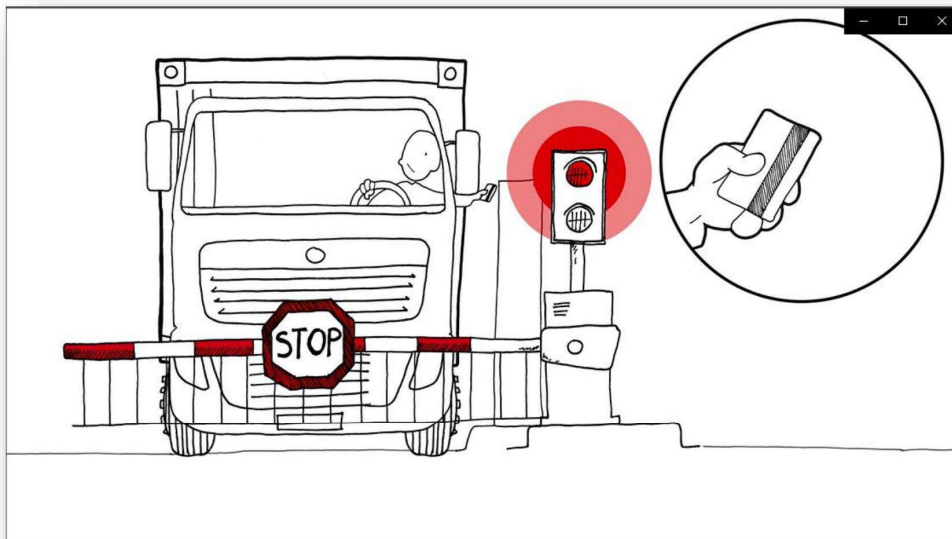
Hoe krijgen al deze mensen op een veilige, snelle en juiste manier toegang tot de BASF site? Hoe kun je als contractor je medewerkers vooraf aanmelden en zo vermijden dat zij lang moeten wachten aan de ingang? En hoe beoordeel en beheer je als medewerker van BASF deze aanmeldingen?

In deze e-learning zie je hoe dit toegangsproces precies werkt en wie waarvoor verantwoordelijk is. Daarna kies je je eigen rol om precies te weten wat jij moet doen!

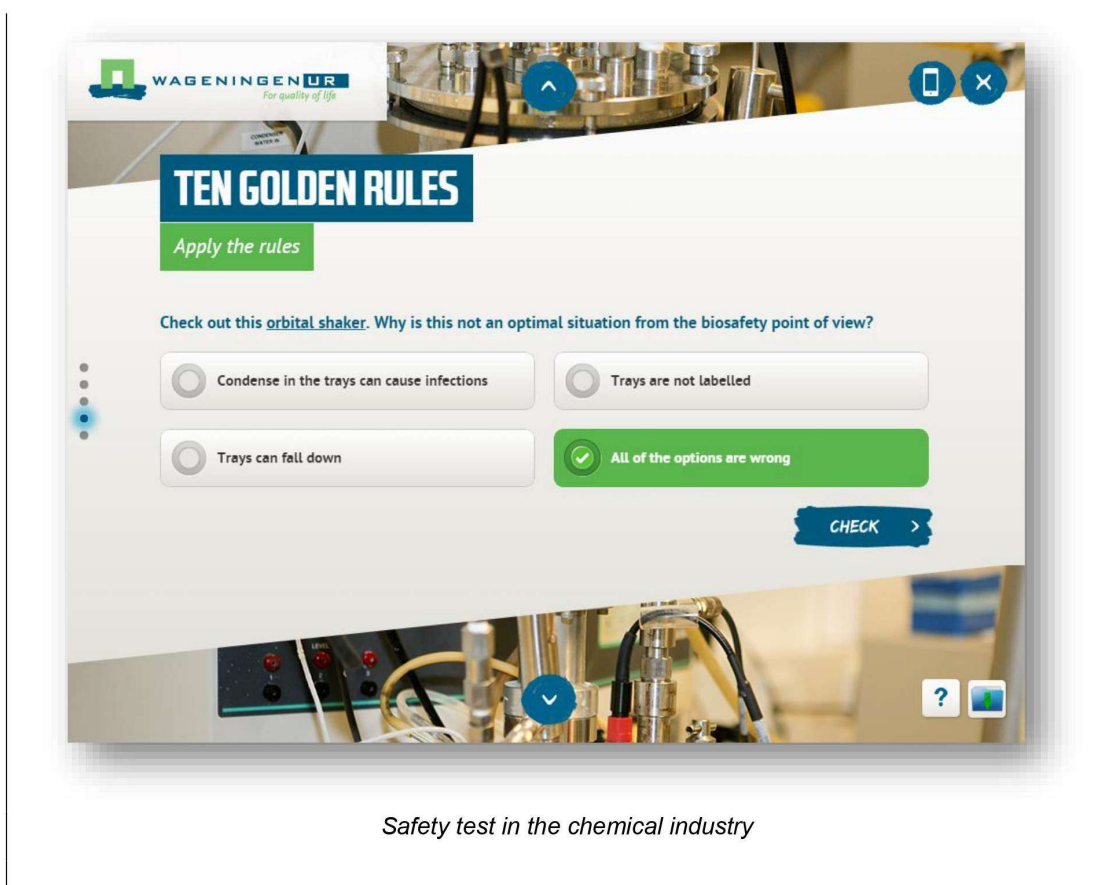
Deze module duurt gemiddeld 30-45 minuten.

START >
Skip de introductie

Entrance control for contractors at the BASF site



Entrance control for contractors at the PSA Antwerp site (we didn't use language for this training to be comprehensible for any truckers' nationality)



3.2. Description of the setup requirements for this QWDT

<Please complete this section with a concise but clear description>

Our solution is Software-As-A-Service, so no setup requirements are in place. The only requirement is that the user has an internet connection and a recent browser installed on his/her device.

Remark: It's also possible to run e-learning modules without internet connection, but then you cannot save the test results of a user in a databank.

3.3. Your standard market rate and T&C's for this QWDT

<Please complete this section with a clear pricing overview and Terms & Conditions>

1. One-off investment for the platform:

Budget item	Investment
Kick-off meeting with the customer	€ 500
Conceptual design	€ 1.600
Configuration of the platform	€ 7.150
Training of the platform for admins	€ 800
Project management	€ 1.005
TOTAL	€ 11.055

2. Yearly investment for the platform:

The yearly investment consists of a license fee per user added in the learning platform. This fee also includes second line support.

Tier	Price per user per year
0 - 100 users	€ 25
100 – 500 users	€ 12
500 – 5000 users	€ 6
5000 – 50.000 users	€ 3

3. One-off investment for the online content:

Budget item	Investment
Development of 1 e-learning module (learning duration: 10 learning minutes)	€ 3.500
Project management	€ 350
TOTAL	€ 3.850

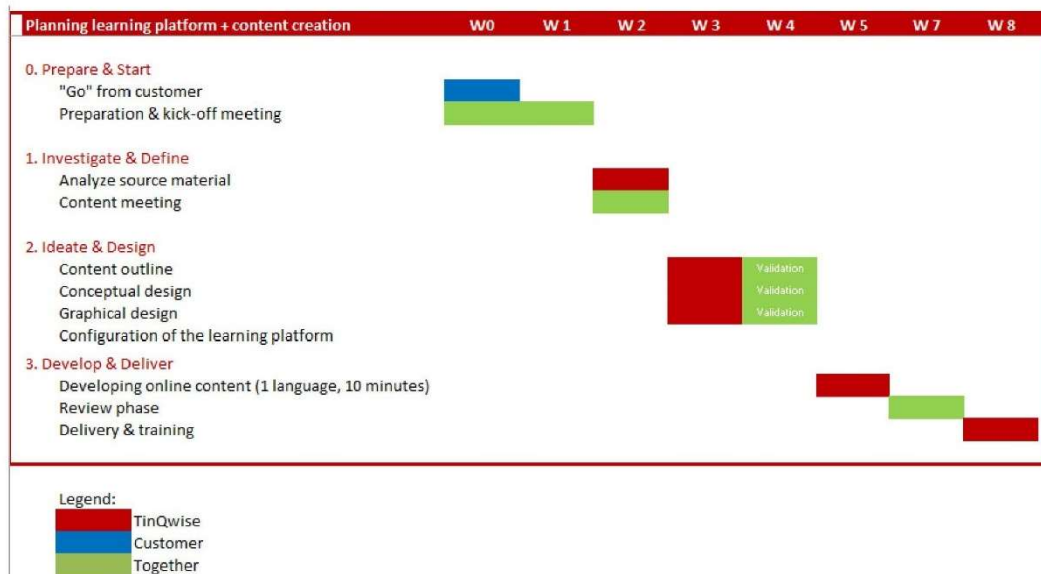
TinQwise can produce (analyse + rewrite + input) additional learning minutes at a rate of 385 EUR per additional learning minute.

4. Terms and Conditions:

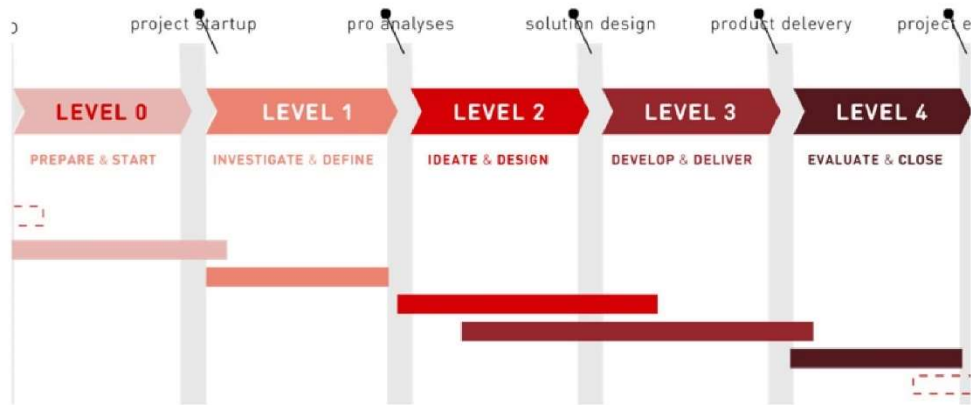
- A minimum of 100 users is billed on year basis.
- Prices are excluding VAT (21%).
- Prices include travel between TinQwise and the customer (if location is in Belgium).
- TinQwise prefers monthly invoicing.

3.4. Timeline and Action Plan for this QWDT

<Please complete this section with a graphical timeline and bullet-point Action Plan for this solution>



TinQwise has a lot of experience in e-learning projects and we work according to our project methodology “LeadM”. LeadM comprises a number of phases:



Level 0: prepare & start

We begin each project with the preparation phase. In this phase:

- The project manager sets-up our TinQwise team based on the skills and expertise required for your project;
- The project manager makes a preliminary schedule taking into account holidays of your team;
- The project manager draws up risks and how to avoid them;
- The team prepares for the kick-off meeting.

After the preparation phase it's time to meet each other during the **kick-off meeting**. This is your starting point for the meeting. It's crucial that all project stakeholders of your company attend the meeting (project leader, subject matter expert(s), internal communication, learning & development, IT, ...).

During the kick-off meeting we review and cross-check all of your expectations. That way, we can define a clear scope (description of the project, what are we going to do and what not) and a schedule according to the deadline you have in mind.

At the end of the kick-off meeting action points are defined and these action points are followed up by the project manager of TinQwise and your company. The project manager writes and delivers the kick-off meeting minutes.

Level 1: Investigate & define

During this phase we go through the content (source material) that is available.

- Is there a clear difference between content that is “need to know” and “nice to know”?
- Is the source material complete and up-to-date?
- Do we need to foresee illustrations?
- How do we need to configure the learning platform for your use case?
- ...

Level 2: Ideate & design

Using the input from levels 0 and 1, we now have sufficient information to work out ideas.

First we think about a good and fetching **name** for the e-learning. Then we make the **graphical design** for the e-learning.

At the same time, the **technical design** is developed. We make sure that the company requirements will align with the final result and configure the learning platform according to your use case.

We also develop a **content outline** for the e-learning:

- Division in sub-modules/chapters
- Choosing media
- Determining usage of interactive templates
- ...

All elements of this phase are consolidated by the project manager and validated once by you. Feedback is implemented by TinQwise until you validate all elements.

Level 3: Develop & deliver

In level 2, together with you, we decided (in detail) how the e-learning will work and will look like. In level 3 we start the actual development of the e-learning.

During production we work as follows:

Step	Action
1	We build the content and the corresponding media for a module.
2	You perform 1 review round on the module and deliver your (consolidated) feedback to TinQwise.
3	TinQwise implements your feedback.
4	You check the changes that TinQwise implemented.

Level 4: Evaluate & close

During the evaluation meeting we evaluate the project and make a list of “lessons learned”. TinQwise and your company see together how e-learning can be facilitated on a larger period of time.

3.5. Your relevant experience and references to previous projects.

<Please complete this section with a concise but clear description>

TinQwise has built up a strong reputation in the market of service providers in **digital learning**. We deliver to a very diverse set of clients **across industries** providing a wide range of solutions. To name a few clients we have recently provided solutions for:

- Logistics: [PSA Antwerp](#), CEVA Logistics, [Navis](#), [APM Terminals](#)
- Healthcare: Omron, Zilveren Kruis, Zorgbedrijf Antwerpen, Rode Kruis Vlaanderen, Pro-Q-Kine, EBM Practicenet, VIVO

- Retail: Goede Doelen Loterijen, Delhaize, Leonidas, Tommy Hilfiger, G-Star, Hunkemöller, bol.com, ...
- Automotive: BMW Belux, Audi, Drivolution, Volvo Cars
- Finance & insurance: Belfius, BNP Paribas Fortis, ING Belgium, Ageas
- Government: Vlaamse Overheid, Actiris, Provinciaal Instituut voor Milieu-educatie Antwerpen, Gezond Leven, VDAB
- Telecommunications: Telenet, Orange, Proximus
- Industry & production: Umicore, Carmeuse, Barry Callebaut, Oleon
- Energy & public facilities: ENECO, Fostplus
- Service industry: Adecco, DELA, Crime Control

